



STATE OF DELAWARE  
DEPARTMENT OF TRANSPORTATION  
800 BAY ROAD  
P.O. Box 778  
DOVER, DELAWARE 19903

CAROLANN D. WICKS  
SECRETARY

March 31, 2006

Dear DelDOT certified Disadvantage Business Enterprise:

The Delaware Department of Transportation's Disadvantaged Business Enterprise (DBE) Program has been diligently seeking various avenues to provide supportive service activities for certified DBE firms. The Delaware Small Business Development Center (SBDC) and the Service Corps of Retired Executives (SCORE) offer valuable training opportunities for firms at various stages of business development. Their programs range from start-up business assistance to seasoned business practices and pitfalls.

An important goal of the DBE Supportive Services Program is to offer certified small business owners the tools necessary to compete, not only for contracts on Federal Aid Projects, but to successfully compete in the marketplace outside the DBE Program. In order to achieve this goal, the DBE Program office has designated a portion of our supportive services funding for 2006 to sponsor 6 firms interested in taking advantage of the valuable tools offered by the SBDC. Due to a limited amount of funding available, this program will only be used for those firms that actually attend the courses offered by the SBDC or SCORE and therefore will be based on a reimbursement policy. You will be reimbursed for all applicable fees (as designated by the SBDC/SCORE) for the course or courses that you successfully complete. You must be approved by the DBE Program Office prior to attending the course for the reimbursement to occur.

We encourage you to give your small business the opportunity for continued growth. Please click on link for [training sponsorship form](#) or call or e-mail the DBE Program Office Service Specialist for more information. For current SCORE workshop information, go to [www.scoredelaware.org](http://www.scoredelaware.org) and for courses offered at DSBDC go to [www.delawaresbdc.org](http://www.delawaresbdc.org).

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Sincerely,

Richard H. Rexrode  
DBE Program Manager

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